



November 2, 2016

### 2017 NCAE Membership Renewal:

We are writing this 2017 Membership renewal letter just prior to learning what the results of this crazy, somewhat disturbing, and unpredictable 2016 election year will deliver. Last year, who would have guessed we would get to where we are? This process, and the results--- whichever way things go--- put fresh emphasis AND urgency into our 2017 Membership program. As your representatives in Washington, DC, NCAE and our associates will have our hands full with a new administration and a new Congress in 2017.

In 2016 we had our hands full writing federal regulatory comments attempting to stop, or at least slow down, a host of end-of-administration regulatory actions from The Department of Labor, US Customs and Immigrations, Department of Justice, US Environmental Protection Agency, and the US Department of Agriculture; in addition to our "normal" work attempting to positively influence these agencies and lobby Congress. In 2017 we will have to start all over again with new agency heads and a new Congress. We will be prepared to lobby for employer needs relative to worker visas as well as many potential labor related laws that will come before Congress. We must also be prepared to work hard for you in front of the regulatory agencies in order to help them remember the importance of employers in the mix of actions they take. Regardless of which party wins, we expect to see significant regulatory activism and it will be important for NCAE to be engaged.

Please consider increasing your Membership level this year and/or including a \$500 donation toward legal and technical services with your payment. An

association the size of NCAE cannot remain fully functional in Washington, DC with a majority of our Membership paying well under \$1000 per year.

As we have done the past few years, NCAE is offering a small incentive to those who pay their dues early, and entry into a drawing for those who increase their Membership status by at least one level.

1) Early payment incentive:

- For those whose dues payment is received by NCAE no later than January 6, 2017, you will be entered into a drawing for one of the 20 American Flags that we will have flown over the Capitol in your honor (Meghan will contact the winners to determine which Congressional office you prefer the flag to come through)
- One Grand Prize Winner will receive a complimentary Registration to the 2017 Ag Labor Forum with two nights complimentary at the Hotel (equal to about \$450 dollars total)

2) Every Member who increases their Membership level will receive one free registration for the 2017 Ag Labor Forum for each level increase. Any Member who increases to Leader level (\$15,000) will receive two free registrations and three nights complimentary at the hotel.

Please renew early, encourage others to join NCAE to share the load of supporting your association so that we can fully serve you by working with Congress and the federal regulatory/enforcement agencies to make sure US agricultural employers have access to ready, willing, and able employees when you need them each year.

Sincerely,

*Frank*

Frank A. Gasperini, Jr.

Executive Vice President/CEO NCAE

*\*For federal income tax purposes up to 22.5% of NCAE dues are allocated to lobbying and are not deductible as business expenses. Gifts of grants for business and legal services given in addition to dues may be deductible as business expenses. Please consult your accountant for details.*