



November 1, 2017

2018 NCAE Membership Renewal:

There is significant news from NCAE at 2018 Member renewal time! If you have not seen the announcement that I am retiring after 9 years leading NCAE and introducing your incoming President & CEO Michael Marsh, please see the website: [www.NCAEonline.org](http://www.NCAEonline.org). We request, and strongly encourage, you all to warmly welcome Michael with notes and calls, AND to RENEW EARLY so that he can get off to a true "running start" focusing all his effort and significant talents to learning about our needs & issues and serving agricultural employers.

In 2017 we had all hoped a new Administration and a conservative Congress would move quickly to relieve business-killing regulations and statutes. So far, we have been disappointed that despite promises, little has been done to mitigate agricultural employer's ongoing labor shortage, regulatory pressure on worker eligibility enforcements, or other major cutting of red-tape and business suppression from the federal level. We hope part of the issue is extremely slow population of management positions in USDOL, USCIS, USDA, and other agencies we must deal with, but the anti-foreign worker sentiment in Congress, regulatory agencies, and even the administration will require significant work in 2018 and beyond to keep you all in business.

We have begun meeting with upper management in USDOL, at DHS, State, and USDA and must continue, and build on these efforts to defend you. There remains significant Congressional work, and as always we need to add to the number of NCAE Members in key Congressional districts.

Please consider increasing your Membership level this year and/or including a \$500 or \$1000 donation toward legal and technical services with your payment. An association the size of NCAE cannot remain fully functional in Washington, DC with a majority of our Membership paying well under \$1000 per year.

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As we have done the past few years, NCAE is offering incentives to those who pay their dues early and for those who increase their Membership status by at least one level.

1) Early payment incentive:

Those whose Dues payment is received no later than January 5, 2018 will be entered into a drawing for the following:

- Two Grand Prize Winners will each receive a \$250 gift/cash card
  - Two Major Prize Winners will each receive a \$100 gift/cash card
  - 15 State Flags\* (we will order your state, or other if you specify)
- \*Meghan will contact the winners to determine which State to order for you.

2) Every Member who increases their Membership level will receive one free registration for the 2018 Ag Labor Forum for each level increase. Any Member who increases to Leader level (\$15,000) will receive two free registrations and three nights complimentary at the hotel.

I feel truly honored and blessed to have served you for the past 9 years. You have my sincere thanks and appreciation and best wishes going forward. Please renew early, encourage others to join NCAE to share the load of supporting your association, and our incoming President & CEO, Michael Marsh, so that he can devote all his effort to fully serving you. Our goal for 2018 is to continue working with Congress and the federal regulatory/enforcement agencies to make sure US agricultural employers have access to ready, willing, and able employees when you need them each year.

Sincerely,

*Frank*

Frank A. Gasperini, Jr.

Executive Vice President/CEO NCAE

*\*For federal income tax purposes up to 22.5% of NCAE dues are allocated to lobbying and are not deductible as business expenses. Gifts of grants for business and legal services given in addition to dues may be deductible as business expenses. Please consult your accountant for details.*

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